

PCI Compliance - A Business Issue

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- 1. Brief overview of PCI DSS and the associated requirements
- 2. Why PCI DSS is seen as an IT issue
- 3. What PCI DSS is really about
- 4. Why PCI DSS is really a business issue
- 5. Is outsourcing PCI DSS functions really the path to take?
- 6. Is PCI DSS working?
- 7. Conclusion



PCI Data Security Standard

- Payment Card Industry Data Security Standard
 - An open industry standard
 - Developed by the founding payment brands
 - It attempts to enhance payment account data security
 - Outlines requirements for data security
 - PCI Security Standards Council (SSC) maintains a list of Qualified Security Assessors (QSAs and ASVs)
- Who must comply?
 - Everyone who stores, processes or transmits cardholder data
 - PCI compliance is mandatory
 - PCI applies to all parties in the payment process
 - An organisation may not be partially compliant: PASS or FAIL
- Merchants and Service Provider levels are based on transaction volumes





Is PCI DSS an IT issue?



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PCI DSS Requirements

Build and Maintain a Secure Network	 Install and maintain a firewall configuration to protect cardholder data Do not use vendor-supplied defaults for system passwords and other security parameters 	
Protect Cardholder Data	 Protect stored data Encrypt transmission of cardholder data across open, public networks 	
Maintain a Vulnerability Management Program	 Use and regularly update anti-virus software Develop and maintain secure systems and applications 	
Implement Strong Access Control Measures	 Restrict access to cardholder data by business need-to-know Assign a unique ID to each person with computer access Restrict physical access to cardholder data 	
Regularly Monitor and Test Networks	Track and monitor all access to network resources and cardholder data Regularly test security systems and processes	
Maintain an Information Security Policy	12. Maintain a policy that addresses information security	



PCI Compliance - An IT Issue?

- IT based solutions will not solve all PCI DSS requirements
 - Addresses the technical requirements
 - PCI DSS is about more than just technical issues or finding technical solutions
- PCI DSS requirements should not be addressed in isolation
- Individual IT solutions create complex and unmanageable environments
- Do not believe the vendor hype, there is no silver bullet
- Manageability issues lead to security issues
- This undermines what PCI DSS is attempting to achieve



The Real Requirements

- 12 Main Requirements
 - Approximately 270 Sub-Requirements

Requirement	Sub-Requirements
1	26
2	13
3	28
4	4
5	7
6	40
7	9
8	25
9	24
10	30
11	14
12	41
Appendix A (Shared Hosting Providers)	9



- From these 270 sub-requirements, some have further bullet points or sub-sub-requirements
- Not all requirements take the same time or resources.
 Some include entire audits, assessments or projects
- A scope of this size should not be tackled by one department alone
 - Cost
 - Resources
 - Time
- When you look deeper at these sub-requirements, they are not all IT based



The Real Requirements

- Physical Security Section 9
- Human Resources
 - 12.6 Security Awareness
 - 12.7 Screening of Potential Employees
- Legal Department
 - 12.8 Legal agreements between the organisation and service providers
- All Departments
 - 12.9 Incident Response Plans



PCI DSS Complexity

- PCI Security Standards Council recognises the complexity
- Prioritised Approach Tool (PAT) released in March, 2009
 - Helps merchants and acquiring banks demonstrate and measure progress
 - Consists of 6 key milestones
 - 1. Remove sensitive authentication data and limit data retention
 - 2. Protect the perimeter, internal and wireless networks
 - 3. Secure payment card applications
 - 4. Monitor and control access to your systems
 - 5. Protect stored cardholder data
 - 6. Finalise remaining compliance efforts and ensure all controls are in place



- Helps prioritise and target issues that cause the most harm
- The PAT has not changed the requirements. All requirements must still be satisfied
- The PAT still looks IT focused



What is PCI DSS Really About?

- PCI DSS is there to protect the card brands
- Data compromise leads to losses for the card brand
 - The card brand passes on these losses to the acquiring bank in fines
 - In most cases the acquirer passes the fine down to the offending retailer
- Financial cost of compromise
 - Fines
 - Associated costs
- Fines
 - TJX Part 1 US\$500,000 for the seriousness of the incident and impact on the VISA system
 - TJX Part 2 US\$380,000 for failure to cease storing prohibited data
- Associated Costs
 - Forrester Research suggests US\$90 to US\$305 per record
 - Replacement of cards
 - Credit protection
 - Legal action by card holders





- PCI DSS addresses business risks, not IT risks
- Data compromise affects the entire organisation
 - Financially
 - Reputation
- Requires someone that understands the business and can align PCI DSS requirements with business risks, goals and impacts
- Compliance is generally a business issue and addressed at the business level via an organisation's overall compliance framework
 - ISO/IEC 27002
 - SOX





PCI Compliance - A Business Issue

- Why is PCI DSS addressed as a project?
- PCI DSS is not a project!
 - PCI DSS compliance does not have a start and a finishing date
 - PCI DSS is a process
 - IT is a project-based culture



- PCI Security Standards Council statement on recent data breaches - 27th July, 2009
 - "Friday's announcement of a data breach at Network Solutions underscores the necessity for ongoing vigilance of an organization's security measures. Security doesn't stop with PCI compliance validation. As the Council has said many times, it is not enough to validate compliance annually and not adopt security into an organization's ongoing business practices. A card data environment is under constant threat, so businesses must ensure their safeguards are also under constant vigilance, monitoring and where necessary, ongoing improvement. A layered approach to security is absolutely necessary to protect sensitive payment card data - without ongoing vigilance or a comprehensive security strategy, organizations may be just a change control away from noncompliance."



- Requires support and backing from the business to succeed
- Requires support from those that understand the business
 - C-Level executives
 - Align PCI DSS to business risk
 - The lead for driving PCI DSS compliance should reside on the business side
- PCI DSS affects the entire organisation
 - Senior management commitment
 - Senior management remaining involved
- Resources
 - Spans departments
 - The authority to assign resources



Business Support

- Policy, Process and Procedures
- Training and security awareness
- Cost
 - Compliance is not cheap
 - Business risk and costs of non-compliance far exceed implementation costs



- No matter what the organisational size, PCI DSS is a business issue
- Whether you are level 1, 2, 3 or 4 merchant or a service provider, you must comply with all the requirements
- The only difference is how you validate your compliance, and hence the overall cost, time and resources required



- There is a common view that due to complexity and cost of addressing and remediating issues, the only solution is to outsource PCI functions
 - Four different Self Assessment Questionnaires (SAQ)
 - All PCI DSS functions outsourced allows the filing of version A of the SAQ which only covers 2 of the 12 PCI DSS requirements
 - Dial out terminal SAQ covers 5 out of 12
 - Payment Application connected to the Internet 11 out of 12
 - All others All 12 requirements
- Overall cost is reduced due to the reduction in requirements
- Outsourcing does not address the underlying security issues

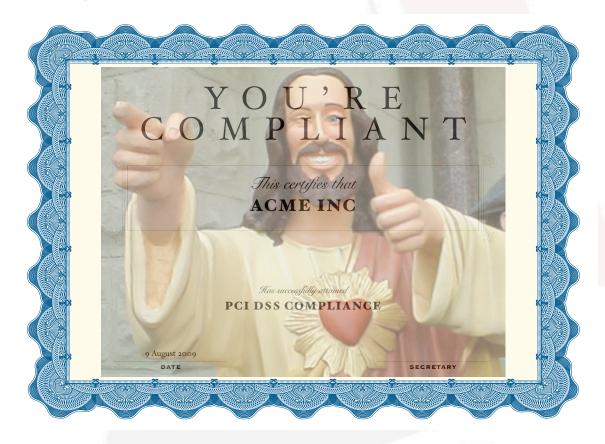


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- Customers are your responsibility whether you outsource or not
- You may have outsourced but you still own the problem.
 You are not free of compliance
- If the service provider is compromised, it is your organisation that is dragged through the mud with them
- Is the service provider you have outsourced to actually compliant?
 - Bottle Domains April 2009
- Remember: PCI DSS compliance is only a snapshot of compliance at a single point in time



• You cannot just rely on a Certificate of Compliance. They are not all equal.





Outsourcing PCI DSS

- How far do you go in validating compliance?
 - Obtain a copy of their Certificate of Compliance (COC)
 - Obtain a copy of their Report on Compliance (ROC)
 - Assess the scope of their compliance
 - Are your systems/data stored in a compliant manner?
 - Are they willing to accept you visiting their premises?



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- PCI DSS requirements are based on security best practice
- Outsourcing does not address the underlying security issues within your organisation
- Loss of Cardholder Data is not the only issue that may affect a organisation in the event of compromise



Is PCI DSS Working?

- What about breaches that occur when a merchant or service provider is deemed PCI DSS compliant?
- Heartland Payment Systems January 2009
 - Process payments for 250,000 businesses
 - 100 million transactions per month
 - No idea how or when the malicious software was put in place
 - Possibly effects anyone who travelled in the US in 2008
- The report is only as good as when the report was issued
- Adrian Philips, Visa's Deputy Chief Enterprise Risk Officer has stated:

"We've never seen anyone breached that was PCI compliant. The breaches we have seen have involved a key area of non-compliance"



Is PCI DSS Working?

- PCI DSS is about security and security is an ongoing proactive process
- How many changes are made to your environment every year?
- It is a set of guidelines to reduce risk
- Compliance can only be based on how well the QSA assesses that compliance
- We are far better off than before PCI DSS



- PCI DSS is a business risk and cannot be solved piecemeal with IT solutions
- PCI DSS is not a project and cannot be treated as a project. It is an ongoing process that requires business support
- Outsourcing PCI DSS functions may solve compliance issues but does not address the underlying security issues PCI DSS attempts to address
- Compliance is only a snapshot in time and does not guarantee your security





Questions?

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